## PRACTICE EXAM FOR THE FINAL: ANSWERS

**1** • (a) 
$$\mathbb{E}[U(A)] = \frac{2}{5}\sqrt{25} + \frac{3}{5}\sqrt{100} = 8$$
 (b)  $\mathbb{E}[U(B)] = \frac{2}{5}\sqrt{100} + \frac{3}{5}\sqrt{25} = 7$ 

(c) The slope of the indifference curve through point A, at point A, is

$$-\frac{p}{1-p}\left(\frac{U'(25)}{U'(100)}\right) = -\frac{\frac{2}{5}}{\frac{3}{5}}\left(\frac{U'(25)}{U'(100)}\right) = -\frac{2}{3}\left(\frac{\frac{1}{2\sqrt{25}}}{\frac{1}{2\sqrt{100}}}\right) = -\frac{4}{3}$$

(d) The slope of the indifference curve through point B, at point B, is

<i>p</i>	$\left(\underline{U'(100)}\right)$	2	$\frac{1}{2\sqrt{100}}$	$= -\frac{1}{2}$
1 - p	U'(25)	3	$\frac{1}{2\sqrt{25}}$	) 3

(e) It is given by the equation:  $\frac{2}{5}\sqrt{x} + \frac{3}{5}\sqrt{y} = 8$ . Solving for y we get  $y = \left(\frac{2\sqrt{x}}{3} - \frac{40}{3}\right)^2$ . (f) It is given by the equation:  $\frac{2}{5}\sqrt{x} + \frac{3}{5}\sqrt{y} = 7$ . Solving for y we get  $y = \left(\frac{2\sqrt{x}}{3} - \frac{35}{3}\right)^2$ .

**2** • (a)  $\underbrace{3,600 - W_2}_{h} = 1,200 - \frac{2}{5} \underbrace{(W_2 - W_1)}_{d}$ . Solving for  $W_2$  we get  $W_2 = 4,000 - \frac{2}{3}W_1$ .

(**b**) The slope of any isoprofit line is  $-\frac{\frac{15}{100}}{1-\frac{15}{100}} = -\frac{15}{85} = -\frac{3}{17}$ . Since the slope of the insurance budget

line is  $-\frac{2}{3} \neq -\frac{3}{17}$ , the equation of Part (a) does **not** correspond to an isoprofit line.

- (c) Replacing  $W_1$  with (3,600 2,700) = 900 in the equation  $W_2 = 4,000 \frac{2}{3}W_1$  we get 3,400 which is less than the initial wealth (which is 3,600). Thus the insurance budget line does not go through the no-insurance point.
- (d) First of all let us compute the reservation level of utility:

$$\mathbb{E}[U(NI)] = \frac{15}{100}\sqrt{900} + \frac{85}{100}\sqrt{3,600} = 55.5$$

The existence of contracts on the insurance budget line that yield a utility greater than 55.5 requires that the insurance budget line cross the reservation indifference curve, that is, there needs to be a solution to the following equations (within the range  $W_1 \in [900, 3600]$ ):

$$W_2 = 4,000 - \frac{2}{3}W_1$$
 and  $\frac{15}{100}\sqrt{W_1} + \frac{85}{100}\sqrt{W_2} = 55.5$ 

[There is no solution to the above equations.]

- (e)  $\underbrace{3,600 W_2}_{h} = 1,080 \frac{2}{5} \underbrace{\left(W_2 W_1\right)}_{d}$ . Solving for  $W_2$  we get  $W_2 = 4,200 \frac{2}{3}W_1$ .
- (f) Replacing  $W_1$  with (3,600 2,700) = 900 in the equation  $W_2 = 4,200 \frac{2}{3}W_1$  we get 3,600 which is the initial wealth. Thus the insurance budget line does go through the no-insurance point.
- (g) We need to compare the slope of the reservation indifference curve at *NI* to the slope of the insurance budget line. The slope of the reservation indifference curve at *NI* is

$$-\frac{p}{1-p}\left(\frac{U'(900)}{U'(3,600)}\right) = -\frac{3}{17}\left(\frac{\sqrt{3600}}{\sqrt{900}}\right) = -\frac{3}{34}$$

Thus the insurance budget line is steeper at *NI* than the reservation indifference curve; it follows that insurance budget line is entirely below the reservation indifference curve (except at point *NI*), that is, there are no contracts on the insurance budget line that Anna prefers to no insurance

- **3** At a signaling equilibrium the employer's beliefs must be confirmed. Thus Group I workers must choose y < a (in which case they would choose y = 0) and Group II workers must choose  $y \ge a$  (in which case they would choose y = a). For Group I this requires:  $6 > 10 + \frac{1}{2}a 4a$ , while for Group II this requires:  $10 + \frac{1}{2}a 2a > 6$ . Both inequalities are satisfied if and only if  $\frac{8}{7} < a < \frac{8}{3}$ .
- **4** (a) For the H type expected utility of no insurance is  $\frac{1}{3}\ln(6) + \frac{2}{3}\ln(15) = 2.4026$ . The maximum premium that the H type would be willing to pay for full insurance is the solution to  $\ln\left(\frac{15,000-h}{1,000}\right) = 2.4026$  which is \$3,947.91. The monopolist would offer such a contract and its expected profit would be:

per contract:  $3,947.91 - \frac{1}{3}(9,000) = \$947.91$ , total profits: 947.91(1,800) = \$1,706,238.

(b) First we need to calculate the average probability of loss  $\overline{p}$ :

$$\overline{p} = \frac{1}{3} \left( \frac{N_H}{N_H + N_L} \right) + \frac{1}{12} \left( \frac{N_L}{N_H + N_L} \right) = \frac{2}{15}$$

Option 2 is profitable if and only if the reservation indifference curve of the L type is steeper at the no-insurance point than the average zero-profit line, that is, if and only if

$$\frac{p_L}{1-p_L} \left( \frac{U'(6,000)}{U'(15,000)} \right) > \frac{\overline{p}}{1-\overline{p}} \quad \text{that is} \quad \frac{5}{22} > \frac{2}{13} \quad \text{which is true.}$$

(c) The profit-maximizing contract under Option 2 is given by the solution to the following equations (the first says that the *L* types are indifferent between insuring and not insuring and the second equation says that, at the offered contract, the slope of the *L*-type indifference curve is equal to the slope of the average isoprofit line; note that  $U'(x) = \frac{1}{x}$ ):

$$\frac{1}{12}\ln\left(\frac{15,000-h-d}{1,000}\right) + \frac{11}{12}\ln\left(\frac{15,000-h}{1,000}\right) = \frac{1}{12}\ln\left(\frac{15,000-9,000}{1,000}\right) + \frac{11}{12}\ln\left(\frac{15,000}{1,000}\right)$$
$$\frac{\frac{1}{12}}{\frac{11}{12}}\left(\frac{15,000-h}{15,000-h-d}\right) = \frac{2}{13}$$
$$= \frac{1}{1-\overline{p}}$$

(d) First calculate the expected utility from now insurance for each type:

Type H:  $\mathbb{E}[U_H(NI)] = \frac{1}{3}\ln(6) + \frac{2}{3}\ln(15) = 2.4026$  (this was calculated in part (a))

Type L:  $\mathbb{E}[U_L(NI)] = \frac{1}{12}\ln(6) + \frac{11}{12}\ln(15) = 2.6317$ 

- $\mathbb{E}[U_H(C_H)] = \frac{1}{3}\ln(10.8) + \frac{2}{3}\ln(11.4) = 2.4156 > \mathbb{E}[U_H(NI)]$  and thus  $IR_H$  is satisfied.
- $\mathbb{E}[U_L(C_L)] = \frac{1}{12} \ln(12.8) + \frac{11}{12} \ln(13) = 2.6825 > \mathbb{E}[U_L(NI)]$  and thus  $IR_L$  is satisfied.
- $\mathbb{E}[U_H(C_L)] = \frac{1}{3}\ln(12.8) + \frac{2}{3}\ln(13) = 2.6462 > \mathbb{E}[U_H(C_H)]$  and thus  $IC_H$  fails.
- $\mathbb{E}[U_L(C_H)] = \frac{1}{12} \ln(10.8) + \frac{11}{12} \ln(11.4) = 2.4291$  and thus  $IC_L$  is satisfied.
- (e) From Part (d) we deduce that both types would choose contract  $C_L = (h = 200, d = 2000)$ . Thus the expected profit per contract is (recall from Part (b) that the average probability of loss is  $\frac{2}{15}$ ):

$$200 - \frac{2}{15}(9,000 - 2,000) = \$ - 733.33$$

Thus total expected profits are  $(-733.33)(N_H + N_L) = (-733.33)(9,000) = \$ - 6,599,970$ : a huge loss!

(f) The contract  $C_L = (h_L, d_L)$  targeted to the L types should be such that (1) the L type is indifferent between contract  $C_L = (h_L, d_L)$  and no insurance (this is the first of the two equations below) and (2) the H type is indifferent between  $C_H$  and  $C_L$  (this is the second of the two equations below)

$$\frac{1}{12}\ln\left(\frac{15,000-h_L-d_L}{1,000}\right) + \frac{11}{12}\ln\left(\frac{15,000-h_L}{1,000}\right) = 2.6317$$
$$\frac{1}{3}\ln\left(\frac{15,000-3,600-600}{1,000}\right) + \frac{2}{3}\ln\left(\frac{15,000-3,600}{1,000}\right) = \frac{1}{3}\ln\left(\frac{15,000-h_L-d_L}{1,000}\right) + \frac{2}{3}\ln\left(\frac{15,000-h_L}{1,000}\right)$$

**5** (a)  $\frac{2}{5}\sqrt{900-275} + \frac{3}{5}\sqrt{900} = 28$ . (b)  $\frac{1}{10}\sqrt{900-275-78} + \frac{9}{10}\sqrt{900-78} = 28.14$ .

(c) With full insurance he will not spend money on prevention:  $\sqrt{900-90} = 28.46$ . (d) First determine what Albert would do. Expected utility without prevention:  $\frac{2}{5}\sqrt{900-50-150} + \frac{3}{5}\sqrt{900-50} = 28.08$ . Expected utility without prevention:  $\frac{1}{10}\sqrt{900-50-150-78} + \frac{9}{10}\sqrt{900-50-78} = 27.5$ . Thus he would prefer no insurance (with

prevention). Hence expected profits are zero (because Albert will not buy insurance).

**6** (a) First determine what Bill will do. Expected utility with no effort:  $\frac{1}{2}\sqrt{324} + \frac{1}{2}\sqrt{900} = 24$ . Expected utility with effort:  $\frac{1}{6}(\sqrt{324} - 2) + \frac{5}{6}(\sqrt{900} - 2) = 26$ . Thus the answer is: 26. (b)  $\frac{1}{6}(1,300 - 324) + \frac{5}{6}(1,900 - 900) = 996$ . (c) First determine what Bill will do. Expected utility with no effort:  $\frac{1}{2}\sqrt{400} + \frac{1}{2}\sqrt{484} = 21$ . Expected utility with effort:  $\frac{1}{6}(\sqrt{400} - 2) + \frac{5}{6}(\sqrt{484} - 2) = 19.6$ . Thus the answer is: 21. (d)  $\frac{1}{2}(1,300 - 400) + \frac{1}{2}(1,900 - 484) = 1,158$ .