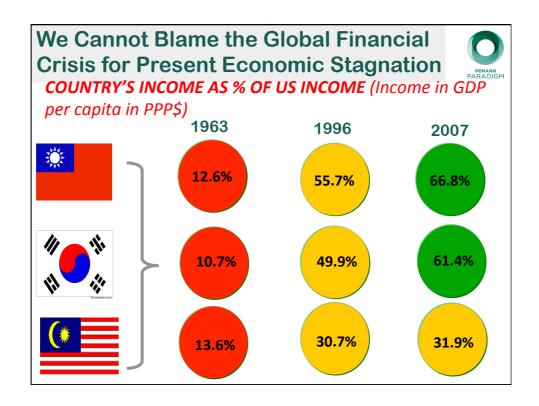


3 Things I Want to Share with You Today...



- 1. The Economic Situation & Federal Government Programmes
- 2. The Root Causes of the Economic Stagnation
- 3. Freeing Penang and Malaysia from the Middle-Income Trap through the Penang Paradigm





What do the programs reveal?





Great shortage of human talent



Highly unequal geographical distribution of development



Severe shortfall in domestic investment



Drastic deterioration in performance of governance institution

Root Causes of the Malaysian Economic Malaise Private Sector Outcome **Government Policy** Adjustment Abuse of socio-economic Brain drain occurs in Shortage of human policies and ignoring ability as every ethnic group talent criteria to benefit cronies e.g. selection based on relationship not performance Capital flight & SMEs Large shortfall in Tax on growth of firms, i.e. leave Malaysia to grow domestic investment mandated sale of elsewhere or choose proportion of equities at NOT to grow discount to govt-selected individuals upon listing Inadequate Highly unequal Over-centralisation at geographical distribution infrastructure outside Federal level, suppressive of of KL-Putrajaya of development local initiatives Public unable to Deterioration in No transparency in Federal monitor performance governance operations

Negative effects from brain drain, capital flight, insufficient hard infrastructure, and sub-standard soft infrastructure not clearly seen before 2000 because

AFTER.

NEGATIVE GROWTH ASPECTS WERE OUTWEIGHED BY:

- → MASSIVE INWARD FDI:
- → BIG INVESTMENTS BY GLCS;
- → LARGE INFRASTRUCTURE PROJECTS FINANCED BY OIL AND GAS REVENUE.
- → POST-1990 EXTERNAL TRENDS AND PRE-2000 EXTENDED PERIOD OF MISMANAGEMENT HAVE GREATLY REDUCED THE MAGNITUDES OF OFFSETTING FACTORS, RESULTING IN SIGNIFICANT SLOWDOWN IN GROWTH
 - MALAYSIA IN THE MIDDLE-INCOME TRAP,

Over-Use of Emergency Room Procedures



Government **Policy**

Circumstances at that time

Situation Today

Affirmative action policies

To quickly reduce the socio-economic gap between ethnic groups Large, well-educated Malay middle class created; but use of relationship rather than performance in govt and economic stagnation are causing Malay brain drain.

30% of shares be sold at discount to govt-selected individuals (>IPO reqn, min 25% of share capital offered) To quickly increase Malay ownership of capital

Required share lowered to 12.5%, but rest of world has 0% requirement.

Over-centralisation of power at Federal level

Existential crisis in 1957 (Emergency) and in 1963 (Konfrontasi)

Chin Peng and Soekarno have long disappeared

No transparency in Federal operations

Until 1980, population inadequately educated and would not understand explanations

Incompetent, unresponsive governance that is below aspirations of educated, confident public

Malaysia's (& Penang's) Fork in the Road Reform the policies that are making the Malaysian economy sick? OR Introduce a new set of policies to try to offset the illeffects caused by existing policies

