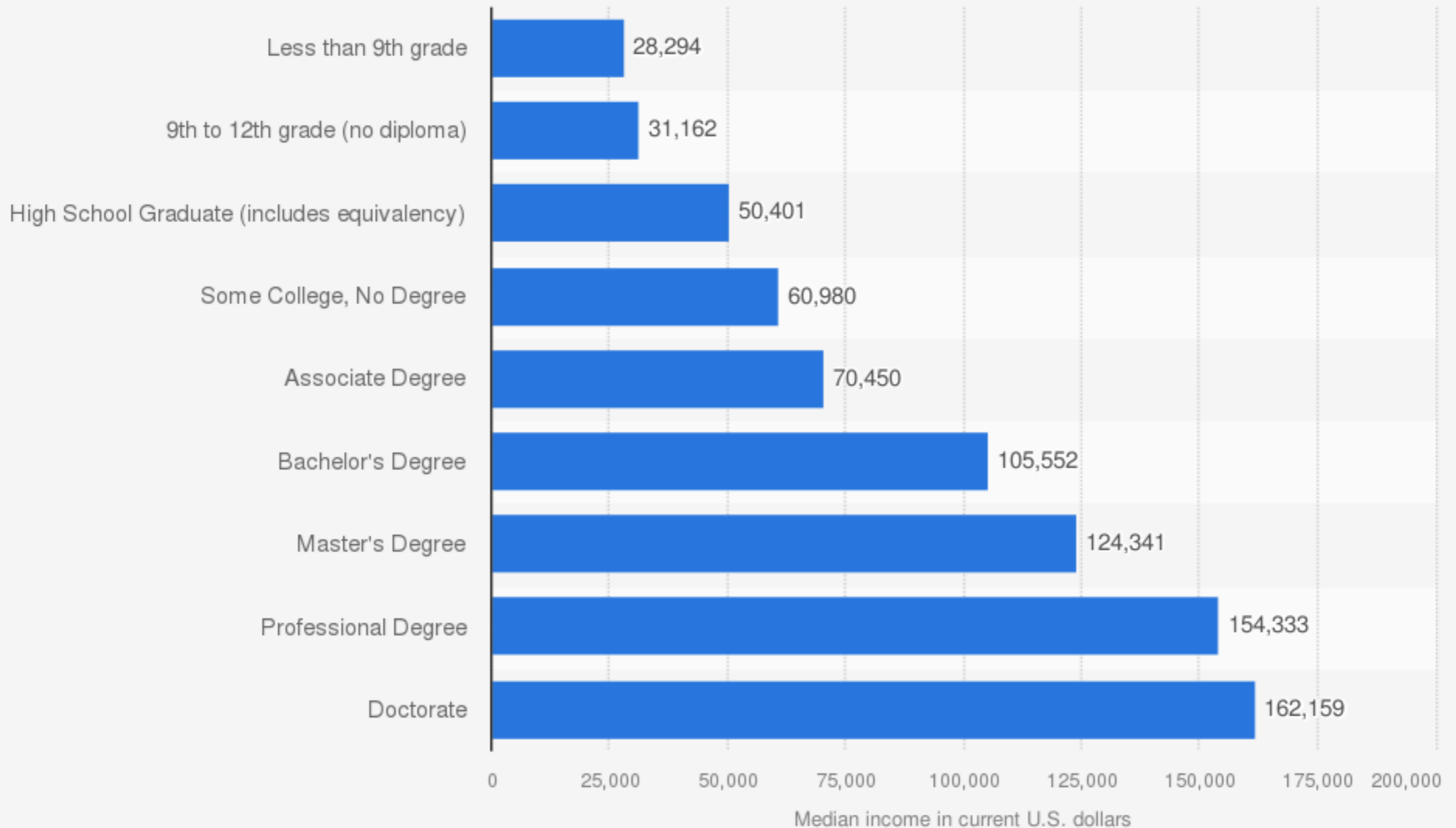


U.S. median household income 2021, by education level

Less than 9th grade	\$28,294
9th to 12th grade (no diploma)	\$31,162
High School Graduate	\$50,401
Some College, No Degree	\$60,980
Associate Degree	\$70,450
Bachelor's Degree	\$105,552
Master's Degree	\$124,341
Professional Degree	\$154,333
Doctorate	\$162,159

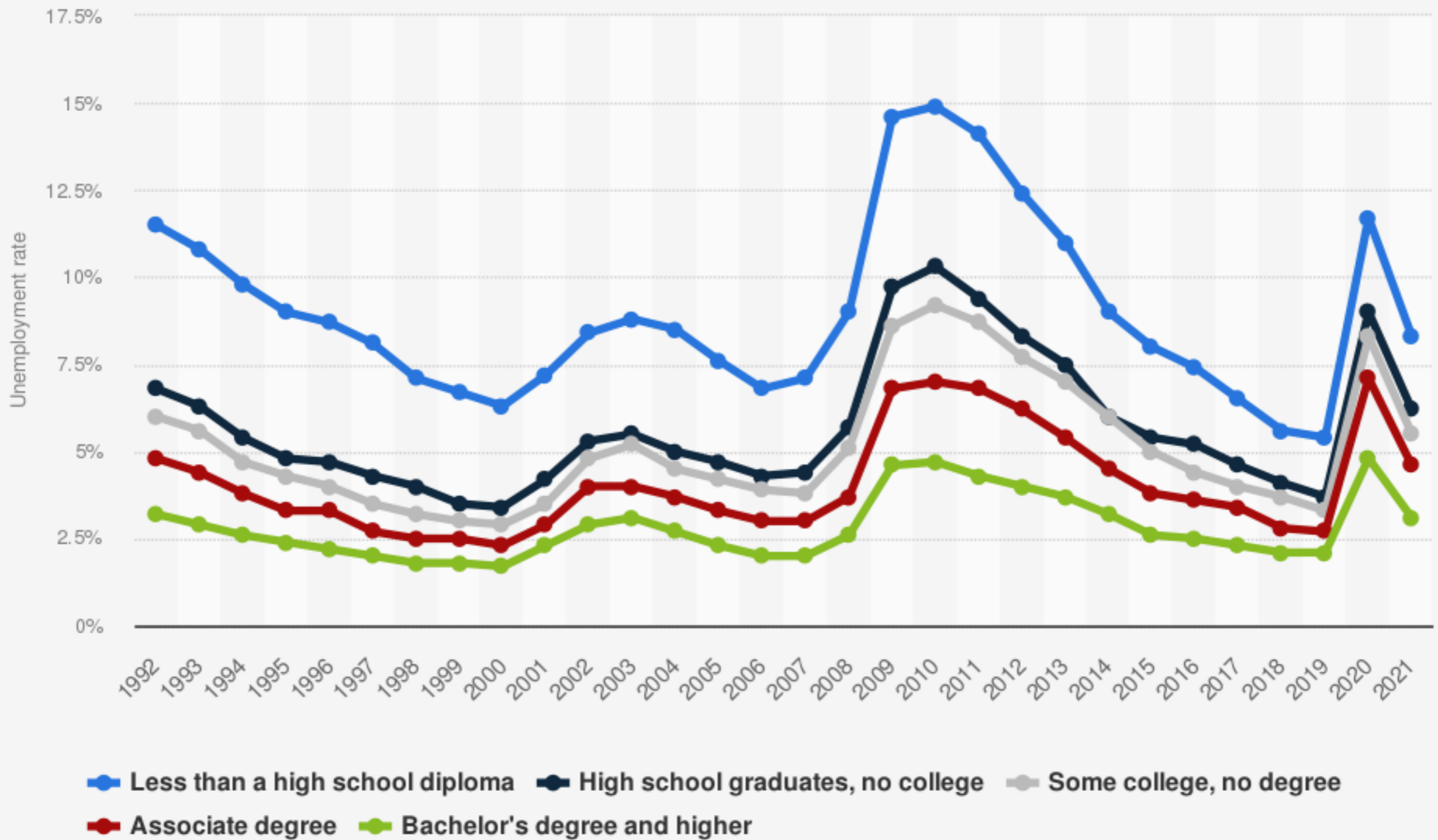
Median household income in the United States in 2021, by educational attainment of householder (in U.S. dollars)



Source
US Census Bureau
© Statista 2022

Additional Information:
United States; US Census Bureau; 2021

Unemployment rate in the United States from 1992-2021, by level of education



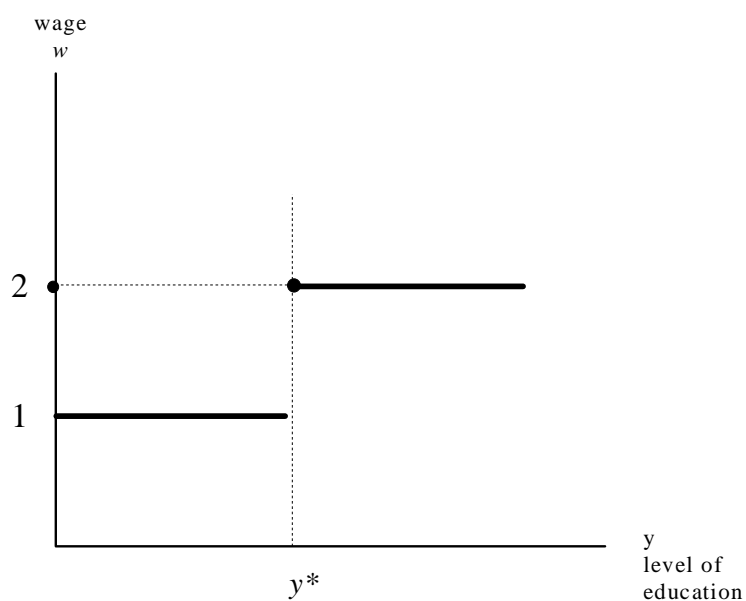
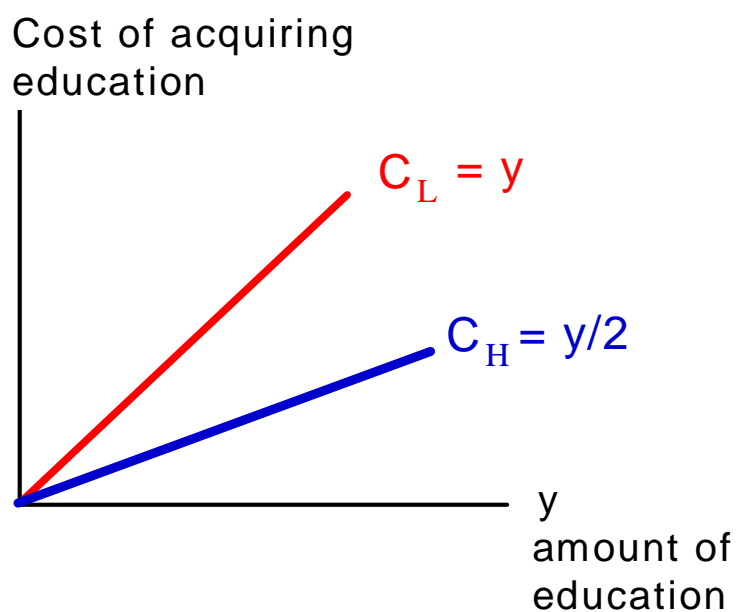
Source
Bureau of Labor Statistics
© Statista 2022

Additional Information:
United States; 1992 to 2021; 25 years and older

Suppose that there are two groups of individuals:

Group L	Group H
Marginal productivity = 1	Marginal productivity = 2
Proportion in population: q_L	Proportion in population: $1 - q_L$

with $0 < q_L < 1$.



For a GROUP L
individual

If choose $y = 0$ get $w =$

pay C =

net wage =

If choose $y = y^*$ get $w =$

pay C =

net wage =

For a GROUP H
individual

If choose $y = 0$ get $w =$

pay C =

net wage =

If choose $y = y^*$ get $w =$

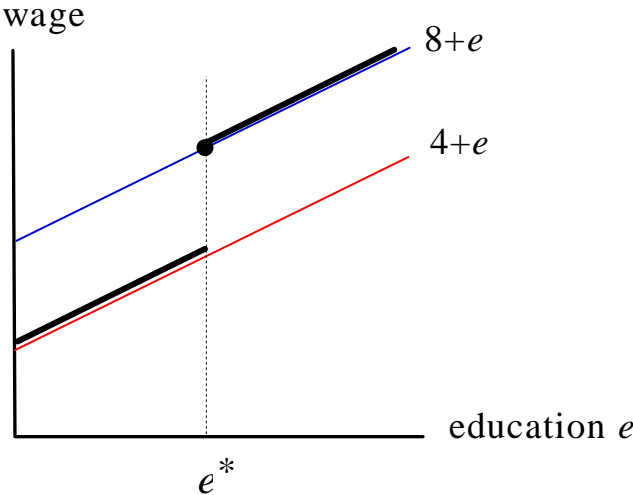
pay C =

net wage =

Can a signaling equilibrium be Pareto inefficient?

Example of a signaling equilibrium when education does increase productivity

Type L: $\begin{cases} \text{productivity: } 4 + e \\ \text{cost: } C_L(e) = 4e \end{cases}$ and **Type H:** $\begin{cases} \text{productivity: } 8 + e \\ \text{cost: } C_H(e) = 2e \end{cases}$



For a signaling equilibrium we need:

for Type L:

for Type H:

Suppose that 50% of the population is Type L and 50% is Type H .

Consider a signaling equilibrium with $e^* = 3$.

Then Type L have a net wage of

Type H a net wage of

Force everybody to choose $e = 0$ and force employers to pay

everybody $w =$ average productivity: