

# UNCERTAINTY, INFORMATION and BELIEFS

**uncertainty = set of possibilities**

Murder suspects:

Ann	Amy	Arthur	Jane	Jim	John
Boone	Bloom	Bragg	Singer	Shore	Smith

**information = reduction of uncertainty =  
shrinking of the set of possibilities**

A handkerchief with initials was found at the murder scene:

Ann	Amy	Arthur	Jane	Jim	John
Boone	Bloom	Bragg	Singer	Shore	Smith

Add a witness who can tell if the murderer was a man or a woman:

Ann	Amy	Arthur	Jane	Jim	John
Boone	Bloom	Bragg	Singer	Shore	Smith

Think of information not as a particular item of information but as the list of possible items of information that one might receive

Why? Because when you contemplate seeking or purchasing information you do not know yet what specific item of information you might receive.

### **INFORMATION = PARTITION OF THE SET OF STATES**

- Initial state of uncertainty:  $S = \{s_1, s_2, \dots, s_n\}$
- Information: partition of  $S$  into two or more subsets (information sets):  $\mathcal{I} = \{S_1, S_2, \dots, S_m\}$

An eye witness can tell if it was a man or a woman

Ann	Amy	Arthur	Jane	Jim	John
Boone	Bloom	Bragg	Singer	Shore	Smith

Initial state of uncertainty:  $S = \{s_1, s_2, \dots, s_n\}$

- PERFECT INFORMATION:  $\mathcal{I} = \{\{s_1\}, \{s_2\}, \dots, \{s_n\}\}$  you learn what the state is
- IMPERFECT information:  $\mathcal{I} = \{S_1, S_2, \dots, S_m\}$  where at least one of the information sets  $S_i$  is not a singleton.

## **Theorem: FREE INFORMATION IS ALWAYS VALUABLE**

Free information will always make you better off or leave you just as well off.

## EXAMPLE

Your symptoms are compatible with three diseases: A, B and C. For each disease there is a drug that is effective only for that disease. Only two outcomes: you heal (H) or you remain sick (S). The doctor gives you the following probabilistic assessment of the three diseases:

	<i>A</i>	<i>B</i>	<i>C</i>
	70%	20%	10%
<i>TA</i> (treat A)	<i>H</i>	<i>S</i>	<i>S</i>
<i>TB</i> (treat B)	<i>S</i>	<i>H</i>	<i>S</i>
<i>TC</i> (treat C)	<i>S</i>	<i>S</i>	<i>H</i>

Suppose you have von Neumann-Morgenstern preferences.

	<i>A</i>	<i>B</i>	<i>C</i>
	70%	20%	10%
<i>TA</i> (treat A)			
<i>TB</i> (treat B)			
<i>TC</i> (treat C)			

$$\mathbb{E}[U(TA)] =$$

$$\mathbb{E}[U(TB)] =$$

$$\mathbb{E}[U(TC)] =$$

thus your best course of action is                      and your expected utility is

Suppose that there is a **free** blood test to check if you have disease C, that is, the blood test gives you information that corresponds to the following partition:

<i>A</i>	<i>B</i>	<i>C</i>
70%	20%	10%

1. Suppose I take the test and it comes back **negative**. What would I do then?

- Update the probabilities:

<i>A</i>	<i>B</i>	<i>C</i>
$P(\bullet   \textit{negative}) :$		

<i>A</i>	<i>B</i>	<i>C</i>
<i>probability</i>		

*TA* (treat A)

*TB* (treat B)

*TC* (treat C)

$$\mathbb{E}[U(TA) | \textit{negative}] =$$

$$\mathbb{E}[U(TB) | \textit{negative}] =$$

$$\mathbb{E}[U(TC) | \textit{negative}] =$$

thus your best course of action is            and your expected utility is

*A B C*

$P(\bullet | \textit{positive}) :$

*A B C*

*probability*

*TA (treat A)*

*TB (treat B)*

*TC (treat C)*

$\mathbb{E}[U(TA) | \textit{positive}] =$

$\mathbb{E}[U(TB) | \textit{positive}] =$

$\mathbb{E}[U(TC) | \textit{positive}] =$

thus your best course of action is                      and your expected utility is

Positive test: take action *TA* with expected utility

negative test: take action *TC* with expected utility

*A B C*

- Based on the initial assessment: 70% 20% 10% , how likely is it that you will get a negative result and how likely is it that you will get a positive result?

$P(\textit{negative}) =$

$P(\textit{positive}) =$

- Thus your expected utility if you take the blood test is:

# **WHAT IF INFORMATION IS COSTLY?**

How much should one be prepared to pay for information?

## **CASE 1: monetary outcomes and perfect information**

CASE 1.1: risk neutrality

CASE 1.2: risk aversion

## **CASE 2: monetary outcomes and imperfect information**

CASE 2.1: risk neutrality

CASE 2.2: risk aversion

## **CASE 3: general outcomes and perfect information**

## **CASE 4: general outcomes and imperfect information**