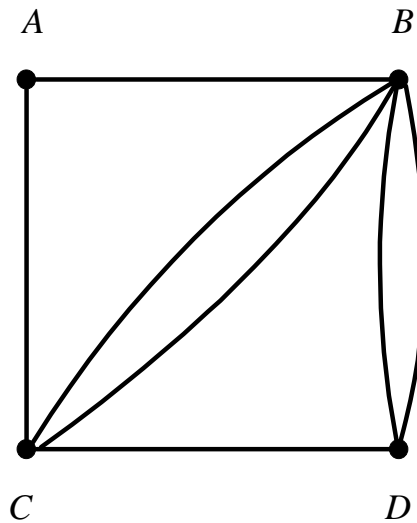


### HOMEWORK 3 (for due date see the web page)

1. Consider the following perfect-information game. The figure below shows four locations ( $A, B, C, D$ ) and each line represents a bridge connecting two locations. Player 2 is located at point  $A$  and her objective is to reach point  $D$ . Player 1, whose objective is to prevent Player 2 from reaching point  $D$ , moves first and blows up one bridge. Then Player 2 crosses one bridge from point  $A$  to a contiguous location and Player 1 observes this. Then Player 1 blows up another bridge. Then Player 2 crosses a bridge again to move from his current location to a contiguous location (possibly reversing his previous crossing), and so on. The game terminates if Player 2 reaches point  $D$  (Player 2's most preferred outcome) or if it becomes impossible for Player 2 to reach point  $D$  (Player 1's most preferred outcome). Each player has a strict ranking of the two possible outcomes.



- (a) Explain why it is the case that either Player 1 has a strategy that for sure will prevent Player 2 from reaching point  $D$  or Player 2 has a strategy that for sure will allow her to reach point  $D$ .
- (b) Describe in words the strategy of part (a).

- 2.** Consider a population of  $N$  people labeled  $i = 1, 2, \dots, N$ . Each chooses between two actions,  $IN$ , which corresponds to adopting a new technology, and  $OUT$ , which corresponds to staying with the *status quo* technology. If  $n$  **other** players choose  $IN$ , the payoff to player  $i$  is

$$S(i, n) = a - nb \quad \text{if } i \text{ chooses } OUT$$

$$B(i, n) = c + dn - e \quad \text{if } i \text{ chooses } IN$$

(again:  $n$  is the number of players, *not including player  $i$* , who choose  $IN$ ).

Assume that  $b, d > 0$ ,  $a > c - e$  and  $c + d - e > a - b$ . This implies that the new technology and the old technology are both characterized by “network externalities”, in the sense that the benefits of using a given technology are greater when the number of other people using it is larger.

You are asked to consider two different versions of this game. **In both versions assume that  $N = 3$ .**

**Version 1:** Players make their choices of technology simultaneously. With respect to Version 1:

- (a) Does any of the players have a dominant strategy?
- (b) Find all of the pure strategy Nash equilibria of this game.

**Version 2:** Assume that the players make their decisions sequentially: first Player 1 then Player 2 and then Player 3, with each player observing earlier choices (if any). With respect to Version 2:

- (c) (c.1) Draw the extensive form of this game, including payoffs.
- (c.2) How many strategies do the players have?
- (d) Find the backward-induction solution(s) for all possible values of  $a, b, c, d$  and  $e$  subject to  $b, d > 0$ ,  $a > c - e$  and  $c + d - e > a - b$ .